

Top 10 growth occupations per country

	EU26	Employees	Change
1	Primary school and early childhood teachers	2,858,200	+153,100
2	Business services and administration managers	1,113,800	+128,700
3	Software and applications developers and analysts	1,621,200	+125,700
4	Personal care workers in health services	3,649,500	+98,200
5	Finance professionals	1,472,700	+74,000
6	Nursing and midwifery professionals	1,771,700	+73,900
7	Legal, social and religious associate professionals	995,700	+72,100
8	University and higher education teachers	758,800	+65,200
9	Material-recording and transport clerks	1,944,800	+49,700
10	Hairdressers, beauticians and related workers	693,100	+49,700

The European Commission has predicted a **shortfall of 900,000 adequately skilled programmers and other technology professionals in Europe by 2020.**



STOP programming
by hand! There are
Software tools to
create Software for
more than 25 years!

The Market is talking about...

Outsourcing?

or

Programmers slavery?

Open Source?

or

Open responsibility?

Software Package?

or

(expensively) Tied to competitors?

Quidgest

Software Engineering

Portuguese IT Industry Offer for Public Administration
(SPA's)

IT Galaxy

Software Star

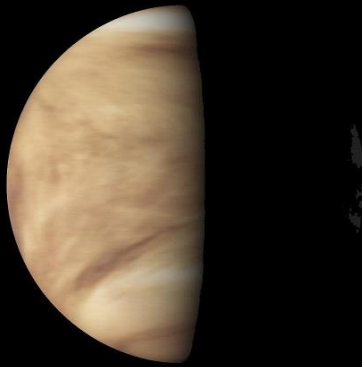


Tailor
made



Expensive,
Slow,
Manual,
Never ending
projects,
...

Open
Source



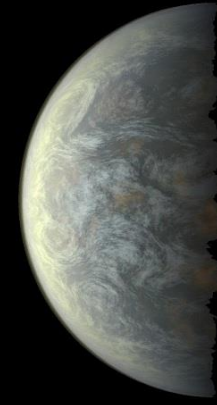
Open security,
Open responsibility,
Open budget,
Open delivery,
...

Quidgest



**Fast
Dynamic
Easy
Exclusive
Secure
Automatic**
...

Package



Rigid,
Closed,
Proprietary,
Licence p/ user,
...



**Our
innovation is
based on**

Automatic
Software
Generation

Model Driven
Development



Rapid Application
Development

Software
Production
Line

In our planet, we talk about...



Updating Technologically
Obsolete Platforms

Instead of **virtualization**
or keeping **High**
Maintenance Costs

In our planet, we talk about...

SMARTsourcing

...something ahead Outsourcing


Open MODEL

... something above Opensource

Genio

In our planet, we talk about...

**Automatic
Web Services
Generation**



Lowering high costs
of too many slave
programmers



Recruiting Efficient Business Analysts

Developing Management Software Solutions...

10 X faster

10 X easier

Some times...

10 X cheaper

Cloud IL3 ready!

IL0 – This represents the lowest level of security requirements: There is no requirement for security accreditation. Very few services will fall into this category.

IL1/2 – This represents the baseline level of security requirements and is probably relevant for 60%-70% of public sector customers. Accreditation is based on the use of ISO 27001 certification, i.e. good commercial practice.

IL3 – This requires enhanced security to protect sensitive information and is a common requirement for central Government departments and some agencies. Accreditation is based on HMG security standards – these are based on ISO 27001, but with more stringent requirements.

Easy secure source code control

for



Urgent

A photograph of a complex industrial piping system. In the foreground, a large, curved metal pipe with a woven mesh section is visible. In the background, a network of smaller pipes, valves, and fittings is mounted on a metal structure. A blue rectangular box with the word "Complex" in white text is overlaid on the upper left portion of the image.

Complex



Unique

**Changing
everyday
SOLUTIONS**



Most of them

Easy interoperable

Suited for Public Sector





and for cloud

I call it SPA's



Smart

Public Administration

Solutions





Because...

**Each
organization
is UNIQUE!**

Because...



**Each
organization
must drive its
business
calendar**

Not its software supplier!

Software is better
made by software



**hands are better used
to play piano keyboard**

SPA's are much better
than Hospitals and
Pharma drugs!



Quidgest

Software Engineering

A digital globe is the central focus, showing the continents of North and South America. It is surrounded by a complex, swirling pattern of binary code (0s and 1s) and data streams, creating a sense of global connectivity and digital technology. The entire scene is rendered in a monochromatic teal/cyan color scheme.

Global company

A person wearing a dark business suit and a white shirt is holding a large white rectangular sign in front of their face. The sign has the text "Looking for Partners" written on it in a black, handwritten-style font. The person's hands are visible at the top corners of the sign, and their torso and legs are visible below the sign.

Looking
for
Partners

All over the galaxy



QuidNet

A software factory in
each place

**More than 500
Management
Solutions available**

Enterprise Resource Planing

Balanced Scorecard

Human Resources Management

Document & Process Management

10 STAR AREAS

**Public Sector, including
Central & Local Government
Institutions**

Health Care and Sports

Human Resources & Training

**Financial Management,
Banking and Insurance**

**Engineering, Manufacturing,
Public Works, Environment
and Energy**

**Automatic
Generated**

by

Genio

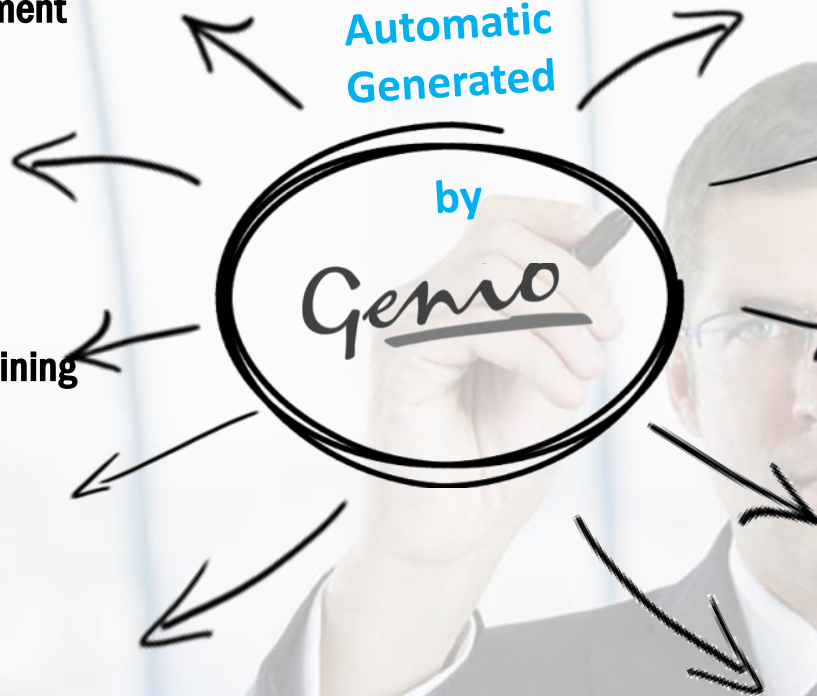
**Development Projects with
International Support**

**Top Management: Strategy,
CRM, ERP, Quality**

**R & D, Technology,
Telecommunications &
Outsourcing**

**Citizenship, Document
Management, BPM**

**Logistics, Distribution,
Procurement & Asset
Management**



Star
Solutions

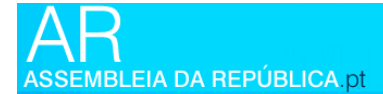



STAR CUSTOMERS



LABORATÓRIO NACIONAL
DE ENGENHARIA CIVIL

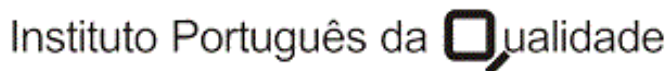
TURISMO DE
PORTUGAL



Instituto Português da ualidade



STAR CUSTOMERS



STAR Shared Services Solutions



Governo dos Açores



STAR Partner for CLOUD



www.arcusglobal.com

Approved G-cloud Provider



Excellence awards





**Management
Software
made by Software**



**Management
Solutions
Innovation**

Most of them

Easy interoperable

Suited for Public Sector





I call it SPA's



Smart

Public Administration

Solutions



Thank You

Quidgest

You are welcome to visit our planet

@

www.quidgest.com

In Portugal



a short reflexion...

G-Cloud approved providers platform similar to UK, being evaluated. We are IL3 ready!

Public Administration core management solutions, almost all based on LAN, private Clouds or hybrid solutions

Only public data (sites with public information) are moving to Public Cloud (azure,...)

Interoperability (citizen ID, payments,...) managed by AMA. www.iap.gov.pt

Web Services sucessfully used for systems integration and interoperability. The main question: Who is the data/app owner? Public Entity? Private integrator? US supplier?



This presentation is available @ Cloud:

www.quidgest.com/ict2015



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Marketing & Partnerships Manager